

2

PQ10SMI-5

F.Y Smart .  
7/10/16.  
Intro to Bus.  
75 Marks

**Q. I Attempt any two** **15 marks**

1. Discuss the nature and characteristics of management?
2. What are the principles of scientific management theory?
3. Why management is considered as a profession?

**Q. II Attempt any two.** **15 marks**

1. Discuss the meaning and nature of planning?
2. How is process of planning carried out?
3. Explain MBO?

**Q. III Attempt any two** **15 marks**

1. What are the factors affecting organization structure?
2. What are the principles of effective delegation?
3. Distinguish between authority and responsibility?

**Q. IV Attempt any two.** **15 marks**

1. What are different styles of leadership?
2. State programmed techniques of decision making?
3. Explain Maslow's need hierarchy theory?

**Q. V Write short notes on** **15 marks**

1. Theory X and theory Y.
2. Managerial grid.
3. Distinguish between delegation of authority and decentralization of authority.
4. Paternalistic style of leadership.
5. Contribution to the growth of green management.